DEVELOPMENT MANAGER POSITION

We’re looking for a passionate and motivated Development Manager to join the Sportsmen for the Boundary Waters team and help build a robust development program to provide financial security for the future of the organization. This is a part-time contracted position.

ABOUT SPORTSMEN FOR THE BOUNDARY WATERS (SFBW)

Founded in 2015, Sportsmen for the Boundary Waters was established as a hunting and angling voice for protecting the BWCA from proposed sulfide-ore copper mining. Since its inception, SFBW has worked to protect the integrity of the BWCA and its watersheds for huntable and fishable populations of fish and wildlife through advocacy and education.

At nearly 1.1 million acres, the Boundary Waters Canoe Area Wilderness (BWCAW) spreads across the Northeastern tip of Minnesota. It is a vast boreal forest consisting of interconnected lakes, streams, wetlands, and aquifers that provide some of the best fishing and hunting the world has to offer. Hunters and anglers travel to the Boundary Waters for the chance to pursue lake trout, walleye, smallmouth bass, northern pike, whitetail deer, and grouse in a true backcountry wilderness landscape.

Our mission is directed at the entire outdoor recreation community, and more specifically at hunters and anglers. The Boundary Waters is the most visited Wilderness in America, and thousands of those visitors fish and hunt on their trips each year. Lodges, outfitters, guide services, and locals all benefit from the clean water in the BWCA and overwhelmingly advocate for their protection at events we organize, facilitate, or partner on.

Through SFBW’s advocacy programs, SFBW interacts with outdoor businesses, outdoor media, non-profit organizations, and a variety of other stakeholder groups interested in the permanent protection of the Boundary Waters. SFBW is currently working with organizations that represent hundreds of thousands of hunters and anglers nationwide who share in a collective belief that healthy public lands and waters are essential to sustaining our hunting and angling traditions.

Looking to the future of the organization, SFBW has begun research and development for new programs outside of the sulfide-ore copper mining issue including: Moose Population, Chronic Wasting Disease (CWD), Aquatic Invasive Species (AIS), and Critical Minerals. We are excited to embark on a new chapter of work, yet are still hyper-focused on the current sulfide-ore copper mining issue at hand.
POSITION SUMMARY

The Development Manager will be integral to the SFBW team, working with the executive director and board of directors to create a sustainable and successful development program for the growing organization. The Development Manager will work with the executive director to create a strategic development plan that sets goals and implements strategies to reach them. These strategic activities may include but are not limited to; seeking out grant and foundational support, major donor cultivation, fundraising and cultivation of online donations, mail, and small-dollar donors, and helping the SFBW staff organize fundraising events.

KEY JOB DUTIES & RESPONSIBILITIES

- Serve as an integral part of a small but passionate team, alongside SFBW’s staff, board members, interns, volunteers, and contractors.
- Work with the aforementioned staff and board to create and implement a development plan specific to the organization’s needs and distinct audience.
- Specific job duties will be determined by the plan articulated by the Development Manager and will include both annual funding and major donor program development.

DESIRED QUALIFICATIONS

- Minimum 3 years of experience in conservation, governmental, and/or nonprofit fundraising and development or another relevant background. This is preferable but negotiable.
- Experience creating and implementing development plans.
- Experience working within the national hunting and angling community.
- Proficiency in Microsoft Office programs, Google Docs, and other relevant programs.
- Experience working with fundraising platforms and databases, including EveryAction, NationBuilder, or similar.
- Passion for protecting our wild places, public lands, and waters, specifically the BWCAW.

FURTHER DETAILS

- The Development Manager is a part-time contracted position with Sportsmen for the Boundary Waters, an IRS recognized 501(c)3 organization.
- The compensation range for this position is $28-38/hour depending on experience.
- Contractor hours: Approximately half-time (20 hours/week).
- Position location is flexible but the applicant must reside in Minnesota.
- Work can be done remotely but in-person meetings and events may be required.
- A final contract for an agreed-upon period will be approved and signed by both parties.

TO APPLY Please email your resume, cover letter, and any relevant information concerning the application process to Lukas Leaf at lukas@sportsmenbwca.org with the subject line “SFBW Development Manager Application” by April 15th, 2022.